ENGLISH TRANSLATION

China Merchants Group signed a strategic cooperation agreement with McKinsey & Company

——Chairman Li Jianhong said: China Merchants Group hopes to continue to cooperate with McKinsey, conduct regular strategic review, adjustment and optimization, and explore new opportunities

On the morning of March 19, China Merchants Group and McKinsey & Company signed a strategic cooperation agreement at the Diaoyutai State Guesthouse in Beijing. Li Jianhong, chairman of China Merchants Group, met with Dominic Barton, global chairman of McKinsey & Company, and jointly witnessed the signing of the strategic cooperation agreement. Wang Hong, deputy general manager of China Merchants Group, and Nicolas Leung, president of McKinsey & Company Greater China, signed the agreement on behalf of the two parties.

Chairman Li Jianhong said that the cooperation between McKinsey & Company and China Merchants Group started in 2000 and has maintained close cooperation at different levels since then. In 2015, China Merchants once again hired McKinsey to carry out strategic consulting at the group level, and the project results became an important reference for China Merchants Group's 13th Five-Year Strategic Planning. At present, the 13th Five-Year Strategy has entered the implementation stage. Focusing on the strategic goal of "building a world-class enterprise with international competitiveness", China Merchants Group hopes to continue to cooperate with McKinsey, conduct regular strategic review, adjustment and optimization, and explore new opportunities.

Bao Damin, global chairman of McKinsey & Company, said that China Merchants Group is a very important client of McKinsey, with a long history and unique advantages in various business fields. A series of recent strategic initiatives have attracted attention, and it is a leader among large Chinese

enterprises. McKinsey believes that a long-term strategic partnership will allow McKinsey to more fully mobilize global resources, serve China Merchants with a stable and excellent Chinese team, and provide targeted advice on long-term strategic planning and short-term choices.

Xiong Xianliang, Minister of Strategic Development Department of China Merchants Group, presided over the signing ceremony. Senior managing partner Martin Joerss of McKinsey & Company, managing partner Huang Yun, deputy director Chen Wei, external consultant Ye Mei, director of the general office of China Merchants Group Li Yadong, and deputy director of the general office Bian Yimei witnessed the signing. (Ma Xiaonan/Text Office/Pictures)

ORIGINAL ARTICLE

集团要闻

新闻中心>集团要闻

招商局集团与麦肯锡公司签署战略合作协议

——李建红董事长表示：招商局集团希望与麦肯锡继续合作，进行定期的战略回顾、调整和优化，并发掘新机遇

3月19日上午，招商局集团与麦肯锡公司在北京钓鱼台国宾馆签署了战略合作协议。招商局集团董事长李建红会见了麦肯锡公司全球董事长鲍达民(Dominic Barton)，并共同见证战略合作协议的签署。招商局集团副总经理王宏与麦肯锡公司大中华区总裁梁敦临(Nicolas Leung)代表双方签署了协议。

李建红董事长表示，麦肯锡公司与招商局集团的合作自2000年就已经开始，之后在不同层面一直保持着密切的合作。2015年招商局再次聘请麦肯锡在集团层面开展战略咨询，项目成果成为招商局集团十三五战略规划的重要参考。目前十三五战略进入实施阶段，围绕“建设具有国际竞争力的世界一流企业”战略目标，招商局集团希望与麦肯锡继续合作，进行定期的战略回顾、调整和优化，并发掘新机遇。

麦肯锡公司全球董事长鲍达民表示，招商局集团是麦肯锡非常重要的客户，具有悠久的历史，在各业务领域形成了独特的优势，近期一系列战略举措令人瞩目，是中国大型企业的领先者。麦肯锡认为，长期的战略合作关系便于麦肯锡更加充分地调动全球资源，以稳定优秀的中国团队服务招商局，对战略长期规划和短期选择提供具有针对性的建议。

招商局集团战略发展部部长熊贤良主持签约仪式。麦肯锡公司资深董事合伙人尤茂庭(Martin Joerss)、董事合伙人黄赟、副董事陈洸、外部顾问叶梅，招商局集团办公厅主任李亚东、办公厅副主任卞亦眉等见证签约。（马晓楠/文 办公厅/图）

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